WebMediaBrands Inc. Reports Results For Its Second Quarter Ended June 30, 2010; Revenues Increase 72%

(Norwalk, CT – August 11, 2010) -- WebMediaBrands Inc. (Nasdaq: WEBM) today reported results for the quarter ended June 30, 2010.

Revenues for the second quarter of 2010 were \$2.5 million compared to revenues of \$1.4 million for the same period in 2009, an increase of 72%. Revenues from online advertising sales and job board operations were up 171% and 110%, respectively, compared to the same period last year and were up 27% and 15%, respectively, compared to the first quarter of 2010. Operating expenses for the second quarter of 2010 were \$3.4 million compared to \$3.9 million for the same period last year. Loss from continuing operations was \$945,000 during the second quarter of 2010 compared to \$2.1 million during the same period in 2009.

"Our second quarter demonstrated significant year-over-year and sequential quarterly growth in revenues and reductions in operating expenses," stated Alan M. Meckler, Chairman and CEO of WebMediaBrands. "We are excited by the success of our trade shows that ran during the second quarter and that covered a variety of social media topics. We continue to develop blogs dealing with social media, social networks, virtual goods and social gaming as well as traditional media topics. We expect these investments should continue to show positive results in future quarters," added Meckler.

In November 2009, WebMediaBrands completed the sale of the assets related to its Internet.com business to QuinStreet, Inc. Prior year financial results have been presented to include WebMediaBrands's Internet.com business as a discontinued operation for the periods presented.

In February 2009, WebMediaBrands completed the sale of its online images business to Getty Images, Inc. Prior year financial results have been presented to reflect WebMediaBrands's online images segment as a discontinued operation for the periods presented.

WebMediaBrands Inc. 2nd Quarter 2010 Financial Results Conference Call Alert

WebMediaBrands Inc. invites you to participate in its conference call reviewing 2010 second quarter results on Wednesday, August 11, 2010 at 5:00 pm EDT.

The conference call number is 866-288-9872 for domestic participants and 913-312-2900 for international participants; confirmation code "713481." Please call five minutes in advance to ensure that you are connected prior to the presentation. The conference call replay will be available until Sunday, August 15, 2010. Replay call numbers are 888-348-4629 for domestic participants and 913-312-2900 for international participants; confirmation code "713481."

WebMediaBrands Inc.

Unaudited Consolidated Condensed Statements of Operations For the Three and Six Months Ended June 30, 2009 and 2010 (in thousands, except per share amounts)

	Three Months Ended June 30,			Six Months Ended June 30,				
		2009	•	2010		2009		2010
Revenues	\$	1,430	\$	2,453	\$	2,971	\$	4,357
Cost of revenues		923		1,400		2,160		2,698
Advertising, promotion and selling		377		495		981		1,024
General and administrative		2,130		1,371		7,404		3,013
Depreciation		162		118		342		246
Amortization		49		21		168		32
Impairment				_		662		_
Restructuring charge		308				875		
Total operating expenses		3,949		3,405		12,592		7,013
Operating loss from continuing operations		(2,519)		(952)		(9,621)		(2,656)
Other income, net		68		31		174		39
Interest income		157		196		158		213
Interest expense		(185)		(203)		(1,492)		(433)
Loss on extinguishment of debt		_				(2,119)		
Gain (loss) on fair value of interest rate swap		438				(6,732)		
Loss from continuing operations before income taxes		(2,041)		(928)		(19,632)		(2,837)
Provision (benefit) for income taxes		24		17		(2,851)		20
Loss from continuing operations		(2,065)		(945)		(16,781)		(2,857)
Income (loss) from discontinued operations, net of tax		856				(118)		_
Gain (loss) on sale of discontinued operations		(4)		(23)		7,017		(29)
Net loss	\$	(1,213)	\$	(968)	\$	(9,882)	\$	(2,886)
Income (loss) per share: Basic								
Loss from continuing operations	\$	(0.05)	\$	(0.03)	\$	(0.46)	\$	(0.08)
Income from discontinued operations		0.02				0.19		
Net loss	\$	(0.03)	\$	(0.03)	\$	(0.27)	\$	(0.08)
Diluted		_						
Loss from continuing operations	\$	(0.05)	\$	(0.03)	\$	(0.46)	\$	(0.08)
Income from discontinued operations	Ψ	0.02	4	(0.05)	4	0.19	Ψ	(0.00)
Net loss	•	(0.03)	\$	(0.03)	\$	(0.27)	\$	(0.08)
Net loss	Þ	(0.03)	Ф	(0.03)	\$	(0.27)	Φ	(0.08)
Shares used in computing income (loss) per share: Basic		36,399		37,493		36,155		37,340
Diluted		36,399		37,493		36,155		37,340
Diluted		30,377		31,433		50,155		31,340

WebMediaBrands Inc.

Unaudited Consolidated Condensed Balance Sheets December 31, 2009 and June 30, 2010

(in thousands, except share and per share amounts)

	December 31, 2009		June 30, 2010	
ASSETS				
Current assets:				
Cash and cash equivalents	\$	15,012	\$	13,476
Accounts receivable, net of allowances of \$90 and \$73, respectively		500		660
Income taxes receivable		2,379		844
Prepaid expenses and other current assets		500		361
Total current assets		18,391		15,341
Property and equipment, net		1,086		886
Intangible assets, net		990		1,106
Goodwill		9,495		9,500
Investments and other assets		1,051		1,031
Assets held for sale		2,000		2,000
Total assets	\$	33,013	\$	29,864
LIABILITIES AND STOCKHOLDERS' EQUITY				_
Current liabilities:				
Accounts payable	\$	566	\$	530
Accrued payroll and related expenses	Ψ	811	4	568
Accrued expenses and other current liabilities		2,516		2,164
Deferred revenues		955		1,192
Total current liabilities		4,848		4,454
Loan from related party		6,197		6,047
Deferred revenues		92		19
Deferred income taxes		1,122		1,126
Other long-term liabilities		586		644
Total liabilities		12,845		12,290
Commitments and contingencies				
Stockholders' equity:				
Preferred stock, \$.01 par value, 4,000,000 shares authorized, no shares issued		_		_
Common stock, \$.01 par value, 75,000,000 shares authorized, 37,060,723 and 37,707,951 shares				
issued at December 31, 2009 and June 30, 2010, respectively		371		377
Additional paid-in capital		280,556		280,841
Accumulated deficit		(260,680)		(263,566)
Treasury stock, 65,000 shares, at cost		(106)		(106)
Accumulated other comprehensive income		27		28
Total stockholders' equity		20,168		17,574
Total liabilities and stockholders' equity	\$	33,013	\$	29,864

WebMediaBrands Inc.

Unaudited Consolidated Condensed Statements of Cash Flows For the Six Months Ended June 30, 2009 and 2010 (in thousands)

	Six Months Ended June 30,		
		009	2010
Cash flows from operating activities:			
Net loss	\$	(9,882) \$	(2,886)
Less: Loss from discontinued operations, net of tax		(118)	_
Less: Gain (loss) on sale of discontinued operations		7,017	(29)
Loss from continuing operations		(16,781)	(2,857)
Adjustments to reconcile net loss to net cash used by operating activities:			
Loss on fair value of swap		6,732	_
Impairment		662	
Depreciation and amortization		510	278
Stock-based compensation		1,890	82
Other income, net		(151)	4.5
Amortization of debt issue costs Loss on extinguishment of debt		3 2,119	45
Deferred income taxes		(2,842)	4
		(2,042)	7
Changes in assets and liabilities (net of businesses acquired): Accounts receivable, net		(69)	(159)
		` /	` ′
Prepaid expenses and other assets Income taxes receivable		1,513 975	113 1,535
Accounts payable, accrued expenses and other liabilities		(2,068)	(608)
Deferred revenues		(350)	164
Discontinued operations		1,533	(29)
•		(6,324)	(1,432)
Net cash used in operating activities		(0,324)	(1,432)
Cash flows from investing activities:		(52)	(27)
Purchases of property and equipment		(52)	(27)
Acquisitions of assets and other		(1,577)	(135)
Proceeds from sale of discontinued operations		91,205	
Discontinued operations		(487)	
Net cash provided by (used in) investing activities		89,089	(162)
Cash flows from financing activities:			
Borrowings from related party		7,197	_
Settlement of interest rate swap		(6,732)	
Debt issuance costs		(383)	_
Repayment of borrowings from related party			(150)
Repayment of borrowings under credit facilities		(81,213)	_
Proceeds from exercise of stock options		196	209
Net cash provided by (used in) financing activities		(80,935)	59
Effect of exchange rates on cash		(65)	(1)
Net increase (decrease) in cash and cash equivalents		1,765	(1,536)
Cash and cash equivalents, beginning of year		3,755	15,012
Cash and cash equivalents, end of year	\$	5,520 \$	13,476

About WebMediaBrands Inc.

WebMediaBrands Inc. (Nasdaq: WEBM, www.webmediabrands.com) is an Internet media company that provides content, education, trade shows and online job board services to media and business professionals. The Company's online business includes: (i) mediabistro.com, a leading blog network providing content, career and educational resources about major media markets and industry verticals including new media, TV news, advertising, public relations, publishing, design, mobile and the semantic web; (ii) SocialTimes.com and AllFacebook.com, providing industry leading content about the latest developments in social media, social networks and social gaming; (iii) other leading content websites including AgencySpy.com, PRNewser.com, EbookNewser.com, BrandsoftheWorld.com, GalleyCat.com and TVNewser.com; and (iv) e-commerce Websites including FreelanceConnect.com and StockLogos.com. The Company's LearnNetwork features online and in-person courses. panels, certificate programs and educational video subscription libraries for media and business professionals and presents evening panels on topics including social media, journalism, advertising design, publishing. Web content, video and more. WebMediaBrands's trade shows include Think Mobile, Social Gaming Summit, Virtual Goods Summit, eBook Summit, Semantic Web Summit, Freemium Summit, Social Developer Summit, Mediabistro Circus and Mediabistro Career Circus. The Company's mediabistro.com business also includes an industry-leading job board for media and business professionals focusing on job categories such as social media, online/new media, publishing, public relations/marketing, advertising, sales, design, television and more.

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Statements in this press release that are not historical facts are "forward-looking statements" under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. The potential risks and uncertainties address a variety of subjects including, for example: the risk of illiquidity if our stock is delisted; general economic conditions; the competitive environment in which WebMediaBrands competes; and the unpredictability of WebMediaBrands's future revenues, expenses, cash flows and stock prices. For a more detailed discussion of such risks and uncertainties, refer to WebMediaBrands's reports filed with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934. The forward-looking statements included herein are made as of the date of this press release, and WebMediaBrands assumes no obligation to update the forward-looking statements after the date hereof, except as required by law.

All current WebMediaBrands press releases can be found online at www.webmediabrands.com/corporate/press.html

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